FURNITURE CARE PROTECTION

Transaction Codes

FURNITURE 4YRSFCP = 14% *min. $99	**FURNITURE + PET** 4YRSFCP-PET = 16% *min. $99
ADJ. BASE WARRANTY 10YRS01 = $269.99	**OUTDOOR WARRANTY** 4YR-OUTDOOR= $269.99

Furniture Care Protection Spiff Opportunities:

- 0.0% - 3.99% is paid at 0% spiff
- 4.00% - 5.49% is paid at 10% spiff
- 5.50% - 6.99% is paid at 20% spiff
- 7% and above and minimum of $50,000 total written is paid at 25% spiff

$4,000 + monthly written protection
7% plus $50,000 in sales + $100 monthly bonus

$5,000 + monthly written protection
7% plus $80,000 in sales + $200 monthly bonus